



Advisory and Business Development Intern- Job Posting (June 2022)

Remote

Company Summary

Founded in 2020, [Provenance Capital Group](#) (PCG) is a financial services firm, based in San Francisco, that focuses on allocating capital into regenerative natural resource enterprises. We question the assumption that the capital markets should be driven by short term financial thinking. Instead, we collaborate with clients, companies, and other stakeholders to transition to an economy that is focused on a bottom line that includes people, planet, and profit.

VISION: A more equitable and regenerative allocation of the world's resources

PCG: To be the trusted guide that will evolve alongside investors and direct investments to build a better world

HOW: We offer our clients deep expertise, bespoke guidance, superior access, and trusted partnership. We achieve our mission by:

- Providing support to regenerative businesses and enterprises to preparing for and completing capital raising
- Analyzing industry and macro trends to inform our thought leadership, financial innovation, and investment decisions

Position Summary

We are seeking a summer Intern to join our team to support the advisory and business development workflows. The position will report to the Director of Advisory Services and will work collaboratively with our entire small and dynamic team.

This role is a great opportunity for a current graduate student to learn more about regenerative food and agriculture and the role of investment banking in innovative and non-extractive finance. The Intern will mainly support current business development efforts and ongoing work by the advisory team.

Key responsibilities may include, but are not limited to:

- Tracking and analyzing deal data in the regenerative food and agriculture space.
- Perform thematic research and deal mapping within the sectors where PCG works.
- Prepare potential deals for the internal review process.
- Support ongoing advisory work by:
 - Updating materials used in capital raises, including investment memorandums and pitch decks.
 - Supporting maintenance of evaluation models.
 - Ensuring data rooms are organized and have the correct access for clients and potential investors.



- As a small team, you may be required to support PCG with general administrative and operational duties.

Desired Candidate Profile:

- Incoming second year of a relevant graduate program (Master's Degree in one of the following disciplines: Business, Finance, Economics, Environmental Management, Agriculture, Forestry).
- Relevant experience performing market studies and reviewing individual companies.
- Excellent communication and organizational skills.
- Excellent competency in Microsoft Office, especially Power Point.
- Experience using Salesforce and Pitchbook a plus.
- Expressed interest in sustainable systems, regenerative food and agriculture, and innovative financing structures.

Compensation and Benefits:

PCG interns are provided a stipend of \$25/hour. Hours per week will depend on the availability of the candidate selected and the demands of the PCG team, likely 10 – 30 hours / week.

PCG is committed to creating a diverse environment and is proud to be an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, gender identity or expression, sexual orientation, national origin, genetics, disability, age, or veteran status.

To apply, please submit your information through the form at <https://provenancegroup.io/job-openings/>